

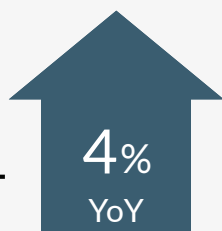
Q2 2023 Performance Metrics

Published July 27, 2023

Revenue



\$231.1
Million



Adjusted Earnings per Share



\$1.00

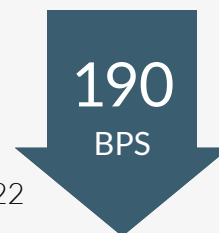


Services Gross Margin (Excludes reimbursed expenses and stock comp)



38.1%

vs.
40.0% in Q2 '22

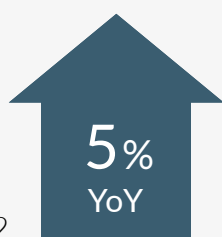


Average Bill Rate (All employees)

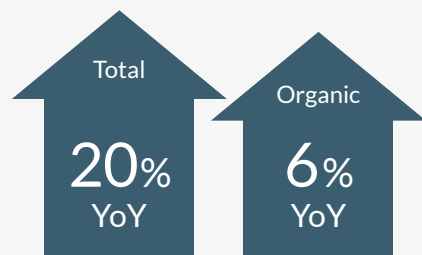


\$99

vs.
\$94 in Q2 '22



Offshore/Nearshore Revenue



Large Deal Wins (\$1M or greater)



38

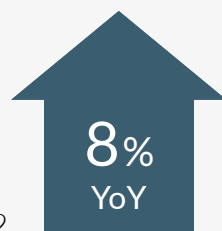
vs.
45 in Q2 '22

Average Headcount



7,289
Colleagues

vs.
6,763 in Q2 '22



“Perficient’s integrated delivery model that blends great global talent and depth in North America, Latin America and India continues to appeal to the world’s leading companies and biggest brands.”

Jeff Davis
Chairman and CEO



Perficient has disclosed the above Performance Highlights for second quarter 2023 to provide its investors additional information about its business. Some of the statements that are not purely historical statements discuss future expectations or state other forward-looking information related to financial results and business outlook for 2023 and beyond. Those statements are subject to known and unknown risks, uncertainties, and other factors that could cause the actual results to differ materially from those contemplated by the statements. The forward-looking information is based on management’s current intent, belief, expectations, estimates, and projections and reflect our predictions. Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, levels of activity, performance, or achievements. We are under no duty to update any of the forward-looking statements after the date hereof, July 27, 2023, to conform such statements to actual results. Actual events or results may differ substantially. Important factors that could cause our actual results to be materially different from the forward-looking statements include (but are not limited to) those disclosed under the heading “Risk Factors” in our most recently filed annual report on Form 10-K and our other filings with the U.S. Securities and Exchange Commission (“SEC”). For Perficient’s full financial data for second quarter 2023, non-GAAP financial disclosures and additional cautionary language regarding forward-looking statements, please refer to Perficient’s second quarter 2023 press release issued on July 27, 2023 and Quarterly Report on Form 10-Q filed with the SEC on July 27, 2023, both of which are available at [perficient.com](https://www.perficient.com).