

## FORM 4

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

☐ Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934  
or Section 30(h) of the Investment Company Act of 1940

## OMB APPROVAL

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1. Name and Address of Reporting Person*			2. Issuer Name and Ticker or Trading Symbol		5. Relationship of Reporting Person(s) to Issuer (Check all applicable)	
MCDONALD JOHN T			PERFICIENT INC [ PRFT ]		<input checked="" type="checkbox"/> Director 10% Owner <input checked="" type="checkbox"/> Officer (give title below) Other (specify below) <div style="text-align: right;">CEO</div>	
(Last) (First) (Middle)			3. Date of Earliest Transaction (Month/Day/Year)			
1120 S. CAP. OF TX HWY.			03/01/2004			
SUITE 220, BLDG. 3						
(Street)			4. If Amendment, Date of Original Filed (Month/Day/Year)		6. Individual or Joint/Group Filing (Check Applicable Line)	
AUSTIN TX 78746					<input checked="" type="checkbox"/> Form filed by One Reporting Person <input type="checkbox"/> Form filed by More than One Reporting Person	
(City) (State) (Zip)						

Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned

1. Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr. 8)		4. Securities Acquired (A) or Disposed Of (D) (Instr. 3, 4 and 5)			5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership (Instr. 4)
			Code	V	Amount	(A) or (D)	Price			
Common stock	03/01/2004		S		2,550 <sup>(1)</sup>	D	\$4.1969	450,442	I	Includes shares held by Beekman Ventures, Inc.
Common stock								750,806	D	

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transaction Code (Instr. 8)		5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)	6. Date Exercisable and Expiration Date (Month/Day/Year)		7. Title and Amount of Securities Underlying Derivative Security (Instr. 3 and 4)		8. Price of Derivative Security (Instr. 5)	9. Number of derivative Securities Beneficially Owned Following Reported Transaction(s) (Instr. 4)	10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	11. Nature of Indirect Beneficial Ownership (Instr. 4)
				Code	V		Date Exercisable	Expiration Date	Title	Amount or Number of Shares				
Stock option	\$14.688						01/01/2001 <sup>(4)</sup>	01/16/2010	Common stock	50,000		50,000	D	
Stock option	\$3.75						01/01/2002 <sup>(4)</sup>	03/28/2011	Common stock	150,000		200,000	D	
Stock option	\$3.75						11/01/2001 <sup>(4)</sup>	03/28/2011	Common stock	100,000		300,000	D	
Stock option	\$0.74						04/17/2001 <sup>(2)</sup>	04/17/2011	Common stock	12,828		312,828	D	
Stock option	\$1.25						10/01/2001 <sup>(4)</sup>	09/21/2011	Common stock	37,000		\$349,828	D	
Stock option	\$1.25						01/01/2003 <sup>(4)</sup>	01/01/2012	Common stock	63,000		412,828	D	
Stock option	\$0.31						09/21/2001	09/21/2011	Common stock	106,383		519,211	D	
Stock option	\$1.15						07/01/2003 <sup>(4)</sup>	06/25/2012	Common stock	275,000		794,211	D	
Stock option	\$0.5						02/13/2004 <sup>(4)</sup>	02/13/2013	Common stock	125,000		919,211	D	
Stock option	\$2.28						12/11/2004 <sup>(3)</sup>	12/11/2013	Common stock	300,000		1,219,211	D	
Warrant	\$1.98						01/07/2002	12/31/2011	Common stock	50,500		1,269,711	D	

## Explanation of Responses:

- Shares sold pursuant to Rule 10b5-1 Trading Plan adopted by the reporting person on November 26, 2003.
- 1/3 of the option grant is exercisable on 04/17/2001 and the remainder is exercisable ratably over the subsequent 2 quarters.
- 1/4 of option grant is exercisable on Date Exercisable in the table above and the remainder is exercisable ratably over the subsequent 12 quarters.
- 1/3 of option grant is exercisable on Date Exercisable in the table above and the remainder is exercisable ratably over the subsequent 8 quarters.

John T. McDonald

03/03/2004

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

\* If the form is filed by more than one reporting person, see Instruction 4 (b)(v).

\*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

**Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.**