PERFICIENT 01 2019

PERFORMANCE HIGHLIGHTS

SERVICES REVENUE



ADJUSTED EARNINGS PER SHARE



SERVICES GROSS MARGIN

(Excluding reimbursable expenses and stock compensation)

37.6%

36.3% in Q1 '18

UTILIZATION



vs. 78% in Q1 '18 & 77% in Q1 '17

LARGE DEALS



vs. 54 in Q1 '18

ENDING HEADCOUNT



vs. 3,095 in Q1 '18

NEW RELATIONSHIPS AND FOLLOW-ON WORK AT CLIENTS INCLUDING:























