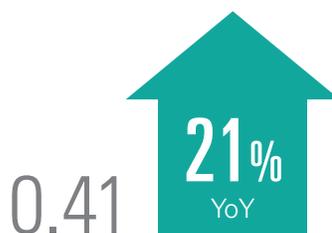


PERFORMANCE HIGHLIGHTS

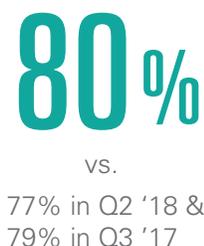
SERVICES REVENUE



ADJUSTED EARNINGS PER SHARE



UTILIZATION



NORMALIZED BOOKINGS



HEALTHCARE

LARGE DEALS



Compared to 32 in Q3 '17

ENDING HEADCOUNT



3,134

COLLEAGUES

M & A



ACQUIRED JULY 16, 2018

- \$9 million annual revenue digital marketing agency
- Broadens and deepens digital marketing, content marketing, search engine optimization marketing and content services
- Expands presence in the Northeast region
- Adds ~60 colleagues

NEW RELATIONSHIPS AND FOLLOW-ON WORK AT CLIENTS INCLUDING:

