

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

☐ Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

OMB APPROVAL

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|--|--|--|--|--|--|--|
| 1. Name and Address of Reporting Person* <u>MCDONALD JOHN T</u> | | | 2. Issuer Name and Ticker or Trading Symbol <u>PERFICIENT INC [PRFT]</u> | | 5. Relationship of Reporting Person(s) to Issuer (Check all applicable) <input checked="" type="checkbox"/> Director 10% Owner <input checked="" type="checkbox"/> Officer (give title below) Other (specify below) <div>CEO</div> | |
| (Last) (First) (Middle) <u>1120 S. CAP. OF TX HWY.</u> <u>SUITE 220, BLDG. 3</u> | | | 3. Date of Earliest Transaction (Month/Day/Year) <u>03/18/2004</u> | | | |
| (Street) <u>AUSTIN TX 78746</u> | | | 4. If Amendment, Date of Original Filed (Month/Day/Year) | | 6. Individual or Joint/Group Filing (Check Applicable Line) <input checked="" type="checkbox"/> Form filed by One Reporting Person Form filed by More than One Reporting Person | |
| (City) (State) (Zip) | | | | | | |

Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned

| 1. Title of Security (Instr. 3) | 2. Transaction Date (Month/Day/Year) | 2A. Deemed Execution Date, if any (Month/Day/Year) | 3. Transaction Code (Instr. 8) | | 4. Securities Acquired (A) or Disposed Of (D) (Instr. 3, 4 and 5) | | | 5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Indirect Beneficial Ownership (Instr. 4) |
|---------------------------------|--------------------------------------|--|--------------------------------|---|---|------------|----------|---|--|---|
| | | | Code | V | Amount | (A) or (D) | Price | | | |
| Common stock | 03/18/2004 | | S | | 1,300 ⁽¹⁾ | D | \$3.0862 | 423,542 | I | Includes shares held by Beekman Ventures, Inc. |
| Common stock | | | | | | | | 750,806 | D | |

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transaction Code (Instr. 8) | | 5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) | 6. Date Exercisable and Expiration Date (Month/Day/Year) | | 7. Title and Amount of Securities Underlying Derivative Security (Instr. 3 and 4) | | 8. Price of Derivative Security (Instr. 5) | 9. Number of derivative Securities Beneficially Owned Following Reported Transaction(s) (Instr. 4) | 10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 11. Nature of Indirect Beneficial Ownership (Instr. 4) |
|--|--|--------------------------------------|--|--------------------------------|---|--|--|-----------------|---|----------------------------|--|--|---|--|
| | | | | Code | V | | Date Exercisable | Expiration Date | Title | Amount or Number of Shares | | | | |
| Stock option | \$14.688 | | | | | | 01/01/2001 ⁽⁴⁾ | 01/16/2010 | Common stock | 50,000 | | 50,000 | D | |
| Stock option | \$3.75 | | | | | | 01/01/2002 ⁽⁴⁾ | 03/28/2011 | Common stock | 150,000 | | 200,000 | D | |
| Stock option | \$3.75 | | | | | | 11/01/2001 ⁽⁴⁾ | 03/28/2011 | Common stock | 100,000 | | 300,000 | D | |
| Stock option | \$0.74 | | | | | | 04/17/2001 ⁽²⁾ | 04/17/2011 | Common stock | 12,828 | | 312,828 | D | |
| Stock option | \$1.25 | | | | | | 10/01/2001 ⁽⁴⁾ | 09/21/2011 | Common stock | 37,000 | | \$349,828 | D | |
| Stock option | \$1.25 | | | | | | 01/01/2003 ⁽⁴⁾ | 01/01/2012 | Common stock | 63,000 | | 412,828 | D | |
| Stock option | \$0.31 | | | | | | 09/21/2001 | 09/21/2011 | Common stock | 106,383 | | 519,211 | D | |
| Stock option | \$1.15 | | | | | | 07/01/2003 ⁽⁴⁾ | 06/25/2012 | Common stock | 275,000 | | 794,211 | D | |
| Stock option | \$0.5 | | | | | | 02/13/2004 ⁽⁴⁾ | 02/13/2013 | Common stock | 125,000 | | 919,211 | D | |
| Stock option | \$2.28 | | | | | | 12/11/2004 ⁽³⁾ | 12/11/2013 | Common stock | 300,000 | | 1,219,211 | D | |
| Warrant | \$1.98 | | | | | | 01/07/2002 | 12/31/2011 | Common stock | 50,500 | | 1,269,711 | D | |

Explanation of Responses:

1. Shares sold pursuant to Rule 10b5-1 Trading Plan adopted by the reporting person on November 26, 2003.
2. 1/3 of the option grant is exercisable on 04/17/2001 and the remainder is exercisable ratably over the subsequent 2 quarters.
3. 1/4 of option grant is exercisable on Date Exercisable in the table above and the remainder is exercisable ratably over the subsequent 12 quarters.
4. 1/3 of option grant is exercisable on Date Exercisable in the table above and the remainder is exercisable ratably over the subsequent 8 quarters.

John T. McDonald

03/22/2004

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

* If the form is filed by more than one reporting person, see Instruction 4 (b)(v).

** Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.