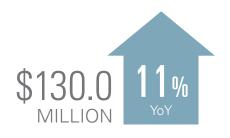
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PERFORMANCE HIGHLIGHTS

SERVICES REVENUE



ADJUSTED EARNINGS PER SHARE



SERVICES GROSS MARGIN

(Excluding reimbursable expenses and stock compensation)

39.5%

37.8% in Q3 '18 & 37.8% in Q4 '17

OFFSHORE HOURS



LARGE DEALS

49 DEALS >\$500K

Compared to 48 in Q4 '17

ENDING HEADCOUNT



M&A elixiter

ACQUIRED OCTOBER 29, 2018

- \$6 million annual revenue marketing consultancy
- Broadens and deepens Perficient's digital marketing and marketing automation services
- Brings strategic client relationships with Fortune 1000 customers across several industries
- Adds ~40 colleagues

NEW RELATIONSHIPS AND FOLLOW-ON WORK AT CLIENTS INCLUDING:































