INVESTOR RELATIONS

Leading Digital Change
Driving Real Results

Q4 2021
Safe Harbor Statement

Some of the statements contained in this presentation that are not purely historical statements discuss future expectations or state other forward-looking information related to financial results and business outlook for 2022. Those statements are subject to known and unknown risks, uncertainties and other factors that could cause the actual results to differ materially from those contemplated by the statements. The “forward-looking” information is based on management’s current intent, belief, expectations, estimates, and projections regarding our company and our industry. You should be aware that those statements only reflect our predictions. Actual events or results may differ substantially. Important factors that could cause our actual results to be materially different from the forward-looking statements are disclosed under the heading “Risk Factors” in our annual report on Form 10-K for the year ended December 31, 2021. Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, levels of activity, performance, or achievements. This cautionary statement is provided pursuant to Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. The forward-looking statements in this release are made only as of the date hereof and we undertake no obligation to update publicly any forward-looking statement for any reason, even if new information becomes available or other events occur in the future.
WE ARE

Global in Our Delivery

We have office locations across North America and fully owned global and domestic delivery centers around the world.

North America

<table>
<thead>
<tr>
<th>City</th>
<th>City</th>
<th>City</th>
</tr>
</thead>
<tbody>
<tr>
<td>Allentown, PA</td>
<td>Fargo, ND</td>
<td>Minneapolis, MN</td>
</tr>
<tr>
<td>Ann Arbor, MI</td>
<td>Houston, TX</td>
<td>New York, NY</td>
</tr>
<tr>
<td>Atlanta, GA</td>
<td>Irvine, CA</td>
<td>Oakland, CA</td>
</tr>
<tr>
<td>Boston, MA</td>
<td>Lafayette, LA</td>
<td>St. Louis, MO</td>
</tr>
<tr>
<td>Bozeman, MT</td>
<td>Milwaukee, WI</td>
<td>Toronto, ON</td>
</tr>
<tr>
<td>Cedar Rapids, IA</td>
<td></td>
<td>Washington, D.C.</td>
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Latin America

<table>
<thead>
<tr>
<th>City</th>
<th>City</th>
<th>City</th>
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<tbody>
<tr>
<td>Bogotá, Colombia</td>
<td>Medellín, Colombia</td>
<td></td>
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<tr>
<td>Buenos Aires, Argentina</td>
<td>Montevideo, Uruguay</td>
<td></td>
</tr>
<tr>
<td>Cali, Colombia</td>
<td>Santiago de Chile, Chile</td>
<td></td>
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</tbody>
</table>

Europe

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<thead>
<tr>
<th>City</th>
<th>City</th>
<th>City</th>
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</thead>
<tbody>
<tr>
<td>Novi Sad, Serbia</td>
<td>Oxford, UK</td>
<td></td>
</tr>
<tr>
<td>Bangalore, India</td>
<td>Chennai, India</td>
<td></td>
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</tbody>
</table>

India

<table>
<thead>
<tr>
<th>City</th>
<th>City</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bangalore, India</td>
<td>Nagpur, India</td>
</tr>
</tbody>
</table>

China

<table>
<thead>
<tr>
<th>City</th>
</tr>
</thead>
<tbody>
<tr>
<td>Hangzhou, China</td>
</tr>
</tbody>
</table>
Our Global Presence

An ideal blend
Expanding aggressively globally on top of solid onshore foundation
Advantageous position relative to pure offshore competitors
Mix shift to offshore strengthening margins
Well-positioned long term to drive continuous top and bottom-line growth

Offices

<table>
<thead>
<tr>
<th></th>
<th>Onshore</th>
<th>Offshore</th>
<th>Countries</th>
</tr>
</thead>
<tbody>
<tr>
<td>2013</td>
<td>23</td>
<td>13</td>
<td>10</td>
</tr>
</tbody>
</table>

Offshore Revenue

<table>
<thead>
<tr>
<th></th>
<th>2013</th>
<th>2021</th>
<th>CAGR</th>
</tr>
</thead>
<tbody>
<tr>
<td>$12.7M</td>
<td>$127.6M</td>
<td>33.4%</td>
<td></td>
</tr>
</tbody>
</table>
STRENGTHENED BY

Our Partnerships

Enterprise Partners

Strategic Partners

MicroStrategy  AWS  Google  appian  PEGA  twilio  OneStream  vmware  Optimizely  Informatica  SAP  HCL
WHY

Digital Transformation?
The ‘Digital’ Opportunity is Huge

“Enterprises MUST invest to Survive…and to Thrive”

$6.3T Spend
Between 2022 & 2024
CAGR – 16.5%

Source: IDC
WE ARE

Diverse & Specialized in a Range of Capabilities

- Strategy + Consulting
- Customer Experience + Digital Marketing
- Innovation + Product Development
- Platforms + Technology
- Data + Intelligence
- Optimized Global Delivery
Services

Strategy + Consulting
- Digital Strategy
- Technology Strategy
- Management Consulting

Customer Experience + Digital Marketing
- Marketing Automation
- Conversion Rate Optimization
- SEO Services

Innovation + Product Development
- Our IP Portfolio
- Product Development Services
- Digital Labs

Platforms + Technology
- Cloud
- Commerce
- DevOps
- Enterprise Resource Planning
- Integration and APIs

Data + Intelligence
- Analytics
- Artificial Intelligence
- Business Intelligence

Optimized Global Delivery
- Offshore Delivery
- Nearshore Delivery
- Domestic Delivery
- Custom Software Development
- Quality Assurance and Test Automation
Strong Vertical Expertise

Q4 2021

% Significant Industry Revenue

- 27% Healthcare / Pharma / Life Sciences
- 22% Financial Services / Banking / Insurance
- 11% Automotive and Transport Goods
- 8% Manufacturing
- 8% Retail and Consumer Goods
- 24% Other
Health Sciences

Who We Work With

- 9 of the 10 largest health systems in America
- 14 of the 40 BCBS (and their affiliates)

Expertise Includes

- Digital Health
- Patient Journey
- Telemedicine
Financial Services

Who We Work With

16 of the world's largest public major and regional banks

56 of the world's largest public financial services companies

Expertise Includes

Mobile Banking
Data & Analytics
Customer Strategy
Expertise Includes

Connected Car
Customer 360 CRM
Customer Strategy

Who We Work With

18 of the world’s largest public automotive companies
7 of the world’s largest public auto & truck manufacturers
Retail and Consumer Goods

Who We Work With

- 58 of the world's largest public retail and consumer goods companies
- 14 of the world's largest public discount, home improvement, internet, specialty, food, and drug retailers

Expertise Includes

- Digital Marketing
- Customer Experience
- Analytics
Manufacturing

Who We Work With

- 97 of the world’s largest manufacturing companies
- 6 of the world’s largest aerospace and defense manufacturing companies

Expertise Includes

- End-to-end Customer Experience
- Big Data & Analytics
- Mobile & Cloud Based Systems
Consulting Services Universe

The Majors

Large Project Teams of 100s - 1000s

Multi-Year / Decade+

Initiatives

Full Function

Outsourcing

$ $ $ $ $ $ $ $ $ $ $ $ $ 

Departmental / Process “Replace And Run”

Boutique

Project Teams Of 25 - 500

Multi-Month / Multi-Year

Strategic, Mission - Critical, Integrated, High ROI, Digital Transformation Initiatives

$ $ $ $ $ $ $ 

Compete And Thrive

Individuals Or Small teams <10

Days / Weeks / Months

Point Solutions & Isolated Installs

$ $ 

"Fix It Or Try It"
Growing and Sustained Client Relationships

Client Tenure

|$1M+| Clients| 96 | Months| Top 50| Clients| 112 | Months|

~95% Customer Satisfaction

Nearly 95% of more than 500 respondents\(^1\) expressed satisfaction with Perficient delivery performance

~ 93% Repeat Business

~93% of revenues in 2021 were generated from accounts that were clients in either of the previous two years\(^2\)

Source: Company data.

Top 50 Accounts – Revenue Average ($ in M)

- $2.9
- $3.2
- $3.5
- $3.7
- $4.1
- $4.4
- $5.0
- $5.5
- $6.5
- $6.9
- $8.6

(1) 2021 results from Perficient’s ‘Instant Insights’ Customer Experience Feedback program
(2) Represents repeat business in 2021 from clients having revenue in 2020 and/or 2019

CAGR 11.5%
WHO

We work for
Top 50 Clients

Our top 50 clients represent a cross section of leading enterprises across industry verticals.

Note: represents top 50 clients by 2021 revenue.
Helping to Bring Back the Bronco

To meet anticipated demand, Ford wanted to enable customers to build, reserve, and purchase its re-booted Bronco online.

We built and launched the customer's journey, starting with the vehicle configurator and ending with the purchase on Ford.com.

Our work has tremendously impacted Ford's revitalization and product positioning in the marketplace.
Overhauling Development to Meet Customer Needs

CAT began developing My Equipment to address customer difficulties with finding parts on its commerce site.

When development stalled, we took over and successfully brought it to production in six months.

One week post-launch:

- 10% INCREASED USE OF MY EQUIPMENT
- 6.5% SEARCHES BY SERIAL NUMBER
- 2.8% SEARCHES BY MODEL
Charging Up a Stable DevOps Environment

Developers chose CloudBees Jenkins as a continuous improvement platform and needed help implementing it.

We implemented the platform and established best practices that allow developers to efficiently deliver high-quality code.

Mastercard's dev team saw rapid results:

- 98% Stability in 2 months
- 100% Uptime in 5 months
Prescribing a Personalized Patient Experience

We helped meet the needs of individual patients with a new MyHome portal, Find-a-Doctor tool, self-service features, and tailored content. Improved data capture and analysis enables a highly personalized patient experience.

Because of our work, Dignity Health saw year-over-year results that included:

- **162%** Increase in providers enrolled in online booking
- **81%** Increase in patient online booking
- **116%** Increase in select patients acquired via online booking

Sitecore recognized our work with a Sitecore Experience Award for best-in-class use of its digital experience platform.
The app enhances the patient and visitor experience with easy navigation of more than five million square feet.

Our mobile wayfinding app navigates nearly 400 points of interest on the Cedars campus including eight buildings, gift shops, parking lots, and cafes.

The app was an instant hit in its first year:

- 40,000 opens for walking directions
- 26,000 terms searched
- 10,000 routes built
We’re transforming M&T Bank’s loan processing unit into a lending powerhouse with AI.

Our natural language processing, DPA, and document capture solutions help M&T Bank route, validate, and fund their loans faster than ever before.

By getting smarter with AI this $6 billion Fortune 500 financial institution can deliver a superior customer experience.
Ensuring the Insured Get Their Claims Paid Quickly

We updated GEICO’s document management system to process claims faster and ensure customers are paid quickly.

+450M DOCUMENTS MIGRATED

We migrated more than 450 million documents to the new system.

Improved response times mean more efficient claims processing and happier customers.
## Continued Competitive Success

<table>
<thead>
<tr>
<th>Large Healthcare Payor</th>
<th>Leading Fashion Designer Brand</th>
<th>Global Equipment Manufacturer</th>
<th>Leading Financial Services Company</th>
</tr>
</thead>
<tbody>
<tr>
<td>HC insurance portal</td>
<td>Commerce, Data and Analytics w/ MSO coming</td>
<td>Smart CRS Blueprint/POC for Manufacturer Rental</td>
<td>System of record for licensing and registration</td>
</tr>
<tr>
<td>new platform</td>
<td>Competitors we beat</td>
<td>Competitors we beat</td>
<td>Competitors we beat</td>
</tr>
<tr>
<td></td>
<td>slalom</td>
<td>accenture</td>
<td>accenture</td>
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<tr>
<td></td>
<td>Deloitte.</td>
<td>ThoughtWorks</td>
<td>slalom</td>
</tr>
<tr>
<td></td>
<td>IBM Global Business Services</td>
<td>Infosys</td>
<td>Deloitte.</td>
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<tr>
<td></td>
<td>MRM</td>
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</tr>
</tbody>
</table>

Competitors we beat:
- Cognizant
- Capgemini
- slalom
- Deloitte
- IBM Global Business Services
- accenture
- ThoughtWorks
- Infosys
- Deloitte
Consistent and Robust Revenue Growth Over Time

Total Revenue Growth

Source: Company data. 2022 projections represent the midpoint of guidance.
High-Leverage Model

2022 Projections

21% Topline (Growth)*
22% AEPS
26% Adjusted EBITDA

* includes ~25% offshore organic growth
Sustainable Sales Performance

Sales Organization Expansion

<table>
<thead>
<tr>
<th>2012</th>
<th>2022</th>
</tr>
</thead>
<tbody>
<tr>
<td>50 sellers</td>
<td>175 sellers</td>
</tr>
</tbody>
</table>

Other Key Improvements

Sales Management Infrastructure Introduced
Compensation Plan Revisions
Marketing Investment Expansion

Results

Taking Share
Winning New Logos
High Demand for ‘Digital’

Seller Profile

Top 10%
“Senior Sellers”

Next 40%
“Maturing & Producing”

Newest 50%
“Just Getting Started”

Source: Company data.
Profitability

($ Millions)


Adjusted EBITDA  $76  $95  $116  $163  $205

Adjusted Net Income  $53  $67  $81  $116  $147

(1) Adjusted EBITDA and Adjusted Net Income are non-GAAP financial metrics. For a reconciliation of Adjusted EBITDA and Adjusted Net Income to GAAP Net Income, see press releases.

Source: Company data. 2022 projections represent the midpoint of guidance.
AEPS Performance

(1) Adjusted EPS is a non-GAAP financial metric. For a reconciliation of Adjusted EPS to GAAP EPS, see press releases.

Source: Company data. 2022 projections represent the midpoint of guidance.
Strong Free Cash Flow

Free cash flow is equal to net cash provided by operating activities less purchases of property and equipment.

Average 13.6%
## Recent Acquisitions

<table>
<thead>
<tr>
<th>DATE</th>
<th>REVENUE</th>
<th>PRIMARY PARTNER</th>
<th>FOCUS</th>
<th>GEOGRAPHIES</th>
</tr>
</thead>
<tbody>
<tr>
<td>October 2021</td>
<td>$40 Million</td>
<td>Nearshore Delivery</td>
<td>Latin America (Uruguay, Argentina, Colombia and Chile)</td>
<td></td>
</tr>
<tr>
<td>September 2021</td>
<td>$10 Million</td>
<td>SAP commerce</td>
<td>Nearshore Delivery</td>
<td>Latin America (Colombia)</td>
</tr>
<tr>
<td>June 2020</td>
<td>$33 Million</td>
<td>Nearshore Delivery</td>
<td>Latin America (Colombia)</td>
<td></td>
</tr>
</tbody>
</table>
As of December 31, 2021:

$53.7m remains under $315m repurchase program.

(Expires 12/31/2022)
Q4 2021 Performance Highlights

Revenue
- $214.7 Million
- 32% YoY

Adjusted EBITDA
- $47.7M
- 36% YoY vs. $35.0M in Q4 ’20

Adjusted Net Income
- $34.6 vs. $24.8M in Q4 ’20
- 40% YoY

Offshore Revenue
- $47.7M
- 54% YoY
- 124% YoY total growth

Adjusted Earnings per Share
- $1.00
- 32% YoY

Large Deal Wins
- 98
- ($500K or greater)
- vs. 70 in Q4 ’20
Q1 and Full Year 2022 Outlook

**Q1**

- **Q1 Revenue Guidance:** $218m - $221m (30%)
- **Q1 Adjusted EPS Guidance:** $0.92 - $0.95 (25%)

**2022**

- **2022 Full-Year Revenue Guidance:** $900m - $940m (21%)
- **2022 Full-Year Adjusted EPS Guidance:** $4.18 - $4.33 (22%)
BUILDING A BIGGER BUSINESS AND A Better World For

Our Colleagues
Employee Resource Groups (Women In Technology, Giving) 'PRFT Gives' Charity Donation Matching Program

Our Customers
Strong emphasis on security and sustainability
Financial support for client philanthropy initiatives

Our Communities
Perficient's 'Bright Paths' Program – STEM Diversity
Investments of Time, Energy and $$ in All Local Markets
Perficient's 2020 "December Difference"
Nasdaq: PRFT

Member of Russell 2000 and S&P 600 Small-Cap Indices

Common shares outstanding*: 34.6m

Market capitalization*: ~$3.5B

Recent price*: $101.90

52-week range*: $54.12/ $153.28

Analyst Consensus: $134.83

Top Holders**: WELLINGTON, DIMENSIONAL FUND, EMERALD

Average daily volume*: ~387,000 (trailing 3 mo.)

*As of February 28th, 2022

**Excludes ETF Holdings